

Professional Profile – Jason S. Challand



Jason Challand joined Echelon Realty Advisors as a partner after 10 years as a Principal in a local land development company. He is focusing his efforts on working with companies to evaluate their real estate needs from ownership, investment to leasing. In the span of his professional career, Jason has been responsible for a variety of tasks, which include site selection, contractual negotiations, due diligence, analyzing bids from contractors and builders, project supervision, communication with local governing bodies and other daily activities. He was also responsible for facilities acquisition and disposition, tenant and landlord representation and investment and land sales. During his tenure he created development projects and closed sale and lease transactions that exceeded \$240 million in value.

Jason has worked with companies and developers such as Gershman Brown Crowley, Throgmartin Henke Development, Mainstreet Property Group, i3 Worldwide, Level 3 Communications, Midwest Graphics, BremnerDuke Healthcare, Duke Realty, First Industrial Realty Trust, Opus North, The Estridge Companies, Mann Properties, Somerset Financial Services, Krieg DeVault LLP, Doninger Tuohy & Bailey LLP, Nelson & Frankenberger P.C., The Mediation Alternative, Meyer Najem, Browning Day Mullins & Dierdorf, Fazzt Race Team, Five Guys Burgers and Fries, Buffalo Wild Wings, Moe's Southwest Grill, CVS Pharmacy, Metro Bank, Fifth Third Bank and all land planning departments in Indianapolis and the surrounding counties.

Real Estate Specialty

- ▲ Tenant/Buyer & Landlord/Investor Advisory Services
- ▲ Investment Sales
- ▲ Land Acquisition & Disposition Services

Real Estate Professional History

- ▲ Eaton Investments Ltd. – V.P. of Operations
- 1999 to 2009
- ▲ Colliers Turley Martin Tucker – Senior Leasing Associate
- 1996 to 1999

Education

- ▲ Purdue University, West Lafayette, IN
- B.S., School of Technology in Organizational Leadership & Supervision, 1994
- ▲ Certified Commercial Investment Manager (CCIM) – presently pursuing
- ▲ Licensed Indiana Real Estate Broker

Professional & Community Affiliations

- ▲ Indiana Association of Realtors – Member
- ▲ Indiana Commercial Board of Realtors (ICBR) – Member
- ▲ Economic Club of Indiana - Member
- ▲ Purdue University Alumni Association – Member
- ▲ Meridian Hills Country Club – Chairman of Membership Committee
- ▲ The Penrod Society – Member
- ▲ Meridian Street United Methodist Church – Member
- ▲ Crossroads of America of the Boy Scouts of America – Volunteer
- ▲ United Way of Central Indiana – Volunteer
- ▲ First Baptist Athletics – Volunteer
- ▲ Venture Club of Indiana - Member

